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Closing date: 13.10.2024

Call for offers

Donau Soja is searching for a

Laboratories offering analytical analysis for GMO, multi-pesticides, glyphosate

The Donau Soja Organisation hereby invites organisations/individuals (hereafter: the service provider) to send in their proposal for the provision of the services described in this call for offers.

1. Background

The Donau Soja Organisation

Donau Soja Organisation is an independent, international, non-profit, multi-stakeholder organisation aiming to effectively meet protein market demand and to provide a baseline for the development of high-quality soy cultivation in the Danube Region. The Organisation's seat is in Vienna, Austria with regional offices in Novi Sad Serbia, Kyiv Ukraine and Chisinau Moldova.

The mission of the Association is to increase Europe's self-sufficiency in soybean production, to promote sustainable agricultural practices and to contribute to the development of rural areas. Its members are representatives from the entire value chain who combine efforts to change the way soya is produced and used in Europe.

More about Donau Soja here: <http://www.donausoja.org/en/home/>

Strategic Partnership Programme

Donau Soja has a long-lasting cooperation with Austrian Development Agency (ADA) within Strategic Partnership Programme. This service will be related to implementation of this Programme.

2. Objective of the assignment

The general objective of this service request is to receive high-quality, reliable and quick analytical test results for soybean as well as soy products and other raw materials. Due to the highly technical nature of this service, all analytics must be outsourced and cannot be performed inhouse. Only laboratories fulfilling the prerequisite of holding a valid ISO 17025 accreditation are eligible.

The results of these analytical services will support soya producers, processors and exporters in Ukraine to obtain reliable analytical test results for their products, allowing them to have better sales chances in their markets. The samples and results taken during integrity Programme and the subsequent analysis help secure the entire quality assurance system of Donau Soja and Europe Soya standards.

3. Tasks of service provider

The laboratory shall offer at least one or more of the following analytical tests for soya, soya products (as single components or as component in compound feed) and other food or feed (raw materials or compound products):

- **GMO** PCR analyses, qualitative and quantitative examination for soya beans, soya products (e.g. soya meal), soya in compound products (compound feed or processed food products) or other GMO´s (maize, rapeseed, ...)
- **Multi pesticide** analysis (GC-MS/MS, LC-MS/MS ESI+, LC-MS/MS ESI-) with list of analyzed pesticides
- **Glyphosate, Diquate, AMPA, Chlormequat** (if not included in the multi pesticide analysis)

One service provider will be chosen for one or more analytical tests depending on offer. It is possible that different service providers are chosen for different analyses.

4. Expected outputs

The outputs of the analytics must contain an analytical test report in English language according to ISO 17025 including the negative or positive test results of the analyzed product.

5. Time frame and organisation

The work of the service provider will start as soon as the contract is signed and after that at irregular intervals and numbers throughout the rest of the year.

Duration: Open-ended, subject to organisational requirements, availability of funds and satisfactory performance. For each sample sent by the Donau Soja Association, the laboratory will receive the sample bag and an order in written form including the analytical services that are to be examined.

6. Reporting

The analytical summary reports and the communication should be addressed to the *Quality Manager for the Eastern Europe Donau Soja*.

The service provider is expected to have regular correspondence with Donau Soja. The outputs in form of analytical reports will be considered as proof of service provider's work.

7. Requirements/ Key qualifications

- The laboratories must be accredited according to DIN EN ISO/IEC 17025 (in its most recent version) for the respective analytical tests being offered. (Subject of offer documentation.)
- The analysis of the samples must be carried out entirely in the commissioned laboratory; subcontracting may be allowed by Donau Soja Association, if the laboratory applies in written form beforehand with the name of the sub-contracted laboratory, the analytical scope and the relevant accreditation certificate according to DIN EN ISO/IEC 17025. (In case it is clear that laboratory will subcontract a partner, already in application/bidding stage, please, indicate this in your offer.)
- Provision or availability of pick-up service for samples (Please see Annex 1.)

- Timely delivery of service (Please see Annex 1)

8. Payments

- Payment for the conducted analytical will be made based on contract, after receiving each of the full analytical reports in written form.
- Price indicated on invoices must correspond to the submitted offer in this tender
- Payments will be done based on issued invoices.

9. Selection/ award criteria

The evaluation will be done based on following criteria:

(Note: Only laboratories fulfilling the prerequisite of holding a valid ISO 17025 accreditation are eligible.)

1. Financial offer (using the template provided in Annex 1 to this ToR) 40%
2. Service/quality (60%):
 - Scope of analytical services: coverage of all needed scope of services (analyses) - especially the defined pesticides according to the self-declaration for farmers in Ukraine; (30%)
 - Time delivery on the test result (processing time) – see Annex 1 (15%)
 - Location/ Region where the laboratory is located - Are all analyses done at one location or are partner laboratories in other regions/countries are used (10%)
 - Provision for an availability of pick-up service for samples – see annex 1 (5%)
 - *One service provider will be chosen for one or more analytical tests depending on offer.*

10. Price Criteria

We will consider only offers that contain prices and/or claim reimbursements that are not higher than those customary within the specific sector or local market. Rebates, cash discounts and the like shall be clearly stated in the offer.

The decision will be based on the *Most Economically Advantageous Tender (MEAT)*. The selected bid will be the one offering the best value on the market, including also technical and quality criteria, not necessarily the one with the lowest price.

11. Contacts for procurement-related questions

Should you have questions please contact:

For content-related questions please contact: Ms Anastasiia Radiuk E-mail: radiuk@donausoja.org, with the following subject line: Tender- Laboratories

For administrative questions please contact: Ms Biljana Tadic, E-mail: project_admin@donausoja.org, with the following subject line: Tender- Laboratories

12. Documents to be provided

Tenders are to be sent by email to project_admin@donausoja.org by **13.10.2024**, indicating «**Laboratories offering analytical analysis for GMO, multi-pesticides, glyphosate**» in the subject, with the following documents (in English):

1. Financial offer (using the template provided in Annex 1 to this ToR)
2. Accreditation certificate according to DIN EN ISO/IEC 17025
3. Statement on scope of analytical services
4. Statement on the Independent Provision of Analytical Services / or the Use of Other Partners for Service Provision (Subcontracting). In the event that other partners are involved, their accreditation certificate according to DIN EN ISO/IEC 17025 is also required.

Only offers sent directly to project_admin@donausoja.org by 13.10.2024 will be considered.

Workforce diversity

Donau Soja is committed to achieving diversity within its workforce, and encourages all qualified applicants, irrespective of gender, nationality, disabilities, sexual orientation, culture, religious and ethnic backgrounds to apply. All applications will be treated in the strictest confidence.

Annex 1

To apply for this tender, please fill in the table below and send your formal price offers (English) including detailed description of the analytical services, General Terms and Conditions and payment arrangements for the listed analytical services:

Analytical services	Offered by laboratory (yes/no)	Price offer per sample less discounts (in EUR incl VAT)	Time for delivery of test results (business days)	Comments
Multi pesticide analysis (GC-MS/MS, LC-MS/MS ESI+, LC-MS/MS ESI-)				
Glyphosate, and AMPA				
Diquate				
GMO screening				
GMO quantification simple				
GMO quantification complex				
Sample administration				
Provision or an availability of pick-up service for samples				
Other costs				

* Regarding pesticides to analyse, Donau Soja has listed them here in the DS/ES Farmers Self-Declaration of farmers (approved in UA but banned in EU or 1a/1b WHO) for Ukraine.