

Donau Soja is an independent, international, non-profit, multi-stakeholder organisation aiming to effectively meet protein market demand and to provide a baseline for the development of high-quality soy cultivation in the Danube region (www.donausoja.org). The Organization headquarter is in Vienna, Austria, with regional/country offices in Novi Sad, Kyiv and Chisinau. In January 2018, Donau Soja Ukraine limited liability company was established.

Donau Soja has a long-lasting cooperation with Austrian Development Agency (ADA) within the Strategic Partnership Programme. This position serves as "Policy and financial products manager" for the ADA in Ukraine and will be related to implementation of this Programme.

Donau Soja regional office in Ukraine is looking for a

STAKEHOLDER RELATIONS MANAGER (fulltime, based in Kyiv)

Join an international team, collaborate with colleagues from seven European countries, and make a meaningful contribution at the intersection of the private sector, business, politics, and civil society.

Key Responsibilities:

- Develop and maintain relationships with key stakeholders including farmers, processors, traders, governmental and non-governmental organisations, financial institutions.
- Facilitate communication and collaboration between stakeholders and Donau Soja's regional office in Ukraine.
- Ensure alignment of stakeholder activities with Donau Soja's mission and strategic objectives.
- Support the development and implementation of regional projects and initiatives.
- Coordinate and manage stakeholder events and workshops.
- Monitor and report on stakeholder engagement activities and outcomes.
- Serve as the primary contact for Donau Soja partners in Ukraine.
- Ensure successful onboarding and ongoing support for new and existing partners.
- Monitor and address partners' needs, ensuring high levels of satisfaction and engagement.
- Coordinate and lead partners' training programs, workshops, and events.
- Facilitate networking opportunities among partners.
- Gather insights and data to implement improvements in services and support for partners.

Qualifications and Experiences:

- bachelor's or master's degree
- Several years (ideally 3+) of experience in stakeholder relations, customer success, account management, or in a related role.
- Strong understanding of the agricultural sector and sustainability practices.
- Excellent communication and interpersonal skills.
- Proactive approach and problem-solving skills.
- Ability to work as part of a team.
- Fluent in Ukrainian and English; additional languages are a plus.

We offer:

- The opportunity to shape the future of a successful and growing organisation committed to sustainability.
- Collaboration with an international team from seven European countries.
- Work at the crossroads of the private sector, business, politics, and civil society.
- A competitive salary package.
- Vacation and sick leave policies in accordance with local laws.
- Opportunities for personal and professional growth.
- Access to an ultra-modern, well-equipped office for comfortable work.
- Collaboration with a small but highly motivated team full of innovative ideas.
- Full support for your initiatives and a collaborative, inclusive work environment.

For this position, we offer a salary that matches your qualifications and experience, according to the Donau Soja salary system.

If you're passionate about sustainability, meet the qualifications, and eager to make a positive impact, we encourage you to apply for this exciting opportunity with Donau Soja.

Workforce diversity

Donau Soja is committed to achieving diversity within its workforce and encourages all qualified applicants, irrespective of gender, nationality, disabilities, sexual orientation, culture, religious and ethnic backgrounds to apply. All applications will be treated in the strictest confidence.

By applying for the position, applicants consent to the processing and storage of their personal data in accordance with the GDPR: <https://www.donausoja.org/privacy-policy-2/>