Austrian Development Agency



DONAU SOJA / EUROPE SOYA CERTIFIED 2023/24

Increasing sustainable non-GM soybean production in Europe

PARTNERS

The Donau Soja and Europe Soya quality programmes promote the cultivation, processing and marketing of sustainable, non-GM, origincontrolled quality soya from the Danube region and from all over Europe. Ukrainian Donau Soja partners are certified under Donau Soja's Protein Partnership Programme, which aims to increase sustainable non-GM soya production in Europe.

UKRAINE IS A MAJOR PLAYER IN THE GLOBAL FOOD SECURITY SYSTEM

SOYBEAN CULTIVATION IN UKRAINE

Agriculture plays an important role in Ukraine's economy and has a significant role in socioeconomic development, ensures the country's food security and makes up about 18% of the gross domestic product. Ukraine is a major player in the global food security system; it is the number 1 soya producer in Europe and the sixth top soya exporter in the world.

ADDRESSING THE CHALLENGES

Donau Soja is developing a set of documents, visual materials, and approaches to address the challenges of soya cultivation in Ukraine, including:

- Training on sustainable non-GM soya cultivation practices and techniques;
- Training related to farming with limited resource availability (seeds, fertilisers, fuel etc.);
- Personal on-farm technology consultations;
- Development of knowledge exchange materials;
- Activities to overcome the bottleneck with export routes from Ukraine caused by the military blocking of the Black Sea ports.

CHALLENGES FOR THE SOYA SECTOR

Challenges caused by the war in Ukraine. Ukraine is self-sufficient regarding its own soya demand, producing 4–5 times more soybeans than are consumed domestically, making the Ukrainian soya industry export-oriented. The war in Ukraine has affected all areas of life and business including agriculture. Ukraine as one of the major agricultural exporters, is struggling with deliveries via ports due to the Russian occupation of the southern regions and the threat to cargo ships in the Black Sea. Nearly 4.5 million tonnes of crops (including soya) were exported from Ukraine via ports each month. In response to seaports being blocked by the Russian army, Ukrainian companies are investigating and developing alternative export routes to the Western EU, including trucks, railway and the Danube river.

Challenges of sustainable cultivation:

- illegal use of GM soybean varieties;
- widespread use of hazardous pesticides;
- climate change.

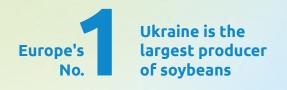


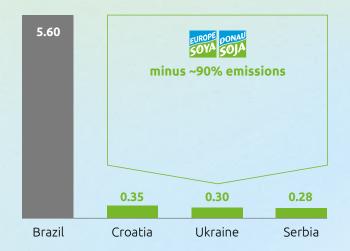


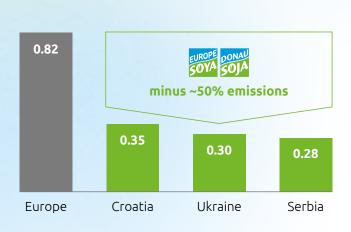
Chart. Soya production in Ukraine 2006–2023

CARBON BENEFITS OF DONAU SOJA FROM UKRAINE

BRANDED CARBON FOOTPRINT DATA OF DONAU SOJA CERTIFIED SOYBEANS:

Cultivation of Donau Soja and Europe Soya generates 90% less carbon emissions compared to the average non-certified Brazilian soy.

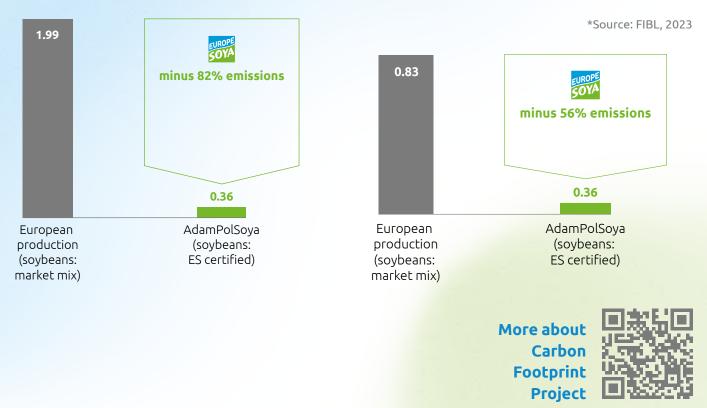




*Source: Blonk Consultants, 2022

CARBON FOOTPRINT DATA OF ADAMPOLSOYA CERTIFIED SOYMEAL:

The study by FiBL Austria demonstrates how the exclusive use of Europe Soya certified soybeans has a positive impact on the carbon footprint of certified soybean meal processed by AdamPolSoya. By using only Europe Soya certified soybeans, AdamPolSoya avoids 82% of CO₂ emissions compared to the average soybean meal available in the European market.



PARTNERS IN UKRAINE



AGRICULTURAL LIMITED LIABILITY **COMPANY «RATNE AGRARIAN**»



Contact person: VALENTYN BEBES Director ratnagro@gmail.com +380 (68) 717-32-96 <u>ratagro.com.ua</u>

Produces crops:

Winter wheat, winter barley, winter rye, winter triticale, spring wheat, oats, soybeans, corn, sunflower, buckwheat Regions of production: Volyn region, Kovel district

Ratne agrarian is located in the north-western part of the Volyn region, has been operating since August 22, 2011. Leases 11.6 thousand hectares of land in the territory of Kovel district, Volyn region. Using modern agricultural technologies, the company grows wheat, corn, soybeans, oats, barley, rye, triticale, sunflower, annual and perennial grasses and other crops with the application of organic and mineral fertilizers. During the period of economic activity of the Ratne agrarian ALLC the own herd was created. It consists of more than 2,000 breeding cattle of five meat breeds: Limousin, Charolais, Aberdeen-Angus, Polisia meaty and Volyn meaty. Cattle are fattened by untethered keeping with the use of ecologically clean feed.

AGROTRADE GROUP



Produces crops:

Soybeans, corn, sunflower,

Regions of production:

Contact person: ANDRII BUT Head of the Department of Foreign Economic Activity a.but@agrotrade.ua +380 (67) 570-73-78

()) agrotrade.ua

Chernihiv, Sumy, Poltava, Kharkiv The company dates back to 1998, when the main activity was

wheat

purely grain trade. Today Agrotrade Group cultivates more than 70,000 hectares. One of the most important principles of the company are control of the fieldwork progress and monitoring the condition of the fields. Since 2015, the Group has been actively developing its organic farming project. For this purpose, the separate production unit was created in Kharkiv region with allocation of 2,500 hectares of land. After passing the certification process the unit obtained certificate in 2017 confirming compliance of production to European legislation.



AGROPROSPERIS GROUP

Contact person: ANNA KORZH Oliseeds Trader akorzh@agroprosperis.com +38 (095) 870-33-91

agroprosperis.com



Produces crops:

Soybeans, rapeseed, sunflower, wheat, corn, barley **Regions of production:** Sumy, Chernihiv, Kharkiv, Poltava, Mykolaiv, Vinnytsya, Chernivtsi, Zhytomyr, Khmelnitskiy, Ternopil, Rivne, Volyn, Lviv

Agroprosperis Group is an agricultural market integrator in Ukraine, that specialises in the production and export of cereals and oilseeds. Agroprosperis Group works with a large pool of farmers and exports over 2.5 million tonnes of cereals and oilseeds per year. 23% of the exports go to the EU. The company develops a supply chain for small and medium-sized Ukrainian farmers, providing them with resources and services for sustainable and profitable farming. The company has demonstrated itself to be a reliable partner and shows a strong interest in increase sustainable soya production and meeting quality standards for exporting their products to the EU.



ATK GROUP

Contact person: NICK HALLIWELL International Sales Director nick.halliwell@adampolsoya.com +41 (78) 685-80-51 ① atk.com.ua



Produces crops: Soybeans, sunflower, corn

Regions of production: Zhytomyr, Khmelnitskiy, Ternopil, Vinnytsya, Kirovohrad, Odesa

ATK is a vertically integrated agricultural company producing seeds, growing crops, oilseeds and vegetables in Ukraine. The company owns 7 elevators with 500,000 tonnes of storage capacity, an oilseed crushing plant in western Ukraine with around 400,000 tonnes of throughput capacity, a rail logistics division with over 600 grain hoppers, tank cars, and container platforms, and a terminal in southern Poland situated at the intersection of the broad gauge and standard gauge networks. ATK's priority is sustainable agricultural production. The company grows soybeans, corn, and potatoes, and it is able to achieve yields in excess of 250,000 tonnes of grains and oilseeds from an area of 32,000 hectares.



AVIS UKRAGRO



Contact person: **OLEKSANDR HREBENYK Commercial Director** oleksandr_hrebenyk@avisukragro.com +380 (50) 984-64-34

avisukragro.com

Produces crops: Soybeans, corn, sunflower Regions of production: Sumy

Avis Ukragro is a modern agricultural producer, a socially responsible partner and a reliable supplier with assets in the Sumy region. Despite its young age, Avis Ukragro has significant experience in agricultural production, which their employees skillfully combine with the use of advanced technologies, innovative equipment and modern agricultural machinery. The company's production is aimed at meeting the vital needs of society in quality agricultural raw materials and products. The priority activities of Avis Ukragro are: crop production, dairy farming, providing a full range of services for cereals and industrial crops, and egg production.



CARPATHIAN AGRARIAN COMPANY

Contact person: **ZVARYCH IHOR** Director zvarychii@gmail.com +380 (67) 477-13-13

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Produces crops: Soybeans, rapeseed, corn **Regions of production:** I viv

Carpathian Agrarian Company is an agricultural producer, using seeds from the world's leading companies, reducing the level of weather risks by creating climatic areas in the regions of Ukraine. The company uses only the latest tillage equipment and regularly improves existing technologies. The interprise is sure that high-quality seed material is a necessary component for high yields and ensuring the efficient operation of farms. Accordingly, the main activity of the enterprise is: cultivation of grain crops (except rice), leguminous crops and oilseeds, and the wholesale trade of grain, seeds and animal feed.

BZK GRAIN ALLIANCE



⊕ grainalliance.com



Produces crops: Soybeans, corn, sunflower, wheat **Regions of production:** Chernihiv

Grain Alliance is a progressive farm operator in Ukraine. Currently the company controls around 57,000 hectares of which 54,000 hectares are cultivated. In order to maintain long term profitability Grain Alliance has an emphasis on sustainable agriculture. Production is oriented towards a long term perspective. A balanced mix of crops is grown, with an emphasis on crop alteration and soil recovery, thus promoting environmental sustainability. The elevators are located in Central Ukraine at Southern and South-western Railways of the Ukrainian State Rail Way (Ukrzaliznitsa).



CONTINENTAL FARMERS GROUP

Contact person: **ROMAN KALIVOSHKA** Head of Sales info@cfg.com.ua roman.kalivoshka@cfg.com.ua +380 800-508-805 +380 (67) 370-64-34 ⊕ cfg.com.ua



Produces crops: Soybeans, wheat, barley, rapeseed, sunflower, corn, potatoes (food, chips, seeds) **Regions of production:** Ternopil, Lviv, Ivano-Frankivsk, Chernivtsi, Khmelnitskiy

Continental Farmers Group is an agricultural company which operates in the Western Ukrainian region, attracting the best professionals of the industry to its team, and employing the best practices of agricultural production, the latest technologies and modern equipment. Today, Continental Farmers Group is a joint agricultural holding, which has been operating as a single business since 2019, formed by the merging of two powerful agricultural companies, the leaders of the domestic agricultural sector MRIYA Agroholding (since 1992) and Continental Farmers Group (since 2006).



DEDDENS AGRO



Contact person: YURII MYKHAILIUK Commercial Director ritterba@ukr.net +380 (67) 362-66-20 Produces crops: Soybeans, wheat, corn, rapeseed, oats, barley, strawberries, raspberries, spelt

Regions of production: Zhytomyr, Vinnytsya

Deddens Agro was established in November 2006. Location: Rusyvel village, Goshcha district, Rivne region. Its main activity is organic crop production. The complete transition from traditional farming to organic farming was made in 2015. It is certified according to EU-Organic, Naturland and COR certifications. The area of certified leased land is approximately 4,200 hectares. The fields are located in the Rivne and Khmelnytskiy regions.

GALICIAN AGRARIAN TRADITIONS

Contact person: ZVARYCH IHOR Director zvarychii@gmail.com +380 (67) 477-13-13 Produces crops: Soybeans, rapeseed, corn Regions of production: Lviv

Galician Agrarian Traditions uses an optimal production system that ensures the maximization of its profit, applying advanced agricultural production practices and the latest technologies in its activities. The main principle is not to stand still, but to continue development in various directions, creating more and more public goods. Accordingly, the main activity of the enterprise is: cultivation of grain crops (except rice), leguminous crops and oilseeds. The company also organises auxiliary activities in crop production, rents and operates its own or leased real estate.

Facebook



GROUP OF COMPANIES «VITAGRO»

Contact person: ROMAN MIKULIN Chief of sales mikulin.r@vitagro.com.ua +380 (67) 381-65-66

⊕ vitagro.com.ua

VITAGRO

Produces crops:

Soybeans, winter wheat, winter rapeseed, winter and spring barley, winter rye, corn, sunflower **Regions of production:** Khmelnitskiy, Ternopil, Rivne

Vitagro Group cultivates 85,000 hectares of land. The main crops grown by the company are wheat, barley, corn, soybeans, sunseed and rapeseed. At the same time, modern silos of the Vitagro Group with a storage capacity of 260,000 tonnes have a fully automated process of loading, unloading and storing products. Previously, the company had experience working on a different supply basis — EXW, FCA, CPT, DAP. However, given the conditions of war and changes in logistics, the interprise is flexible and ready to sell the products with delivery both to the border with the EU or to ports (such as Gdynia, Gdansk, Swinoujscie, Constanta or small batches of 3,000 tonnes from Izmail, Odesa region). The company is interested in finding reliable partners for cooperation, given the circumstances in which Ukraine finds itself, changes in trade flows, logistics and the market as a whole.



Contact person: YURII MYKHAILIUK Commercial Director

KUNIVSKE

Commercial Director ritterba@ukr.net +380 (67) 362-66-20

CHANGENEED

Produces crops: Soybeans, wheat, corn, oats, barley, spelt Regions of production: Khmelnytskiy

Kunivske was created in September 1992. Given the current trends in agriculture, the company introduced organic farming in 2018. The production facilities are located in Kuniv, Izyaslav district, Khmelnytskyi region. The main type of the interprise's activity is organic crop production and traditional dairy farming (500 head of cattle). All processes in the farm have passed certification according to EU-Organic and COR. The total area of certified land is almost 1,200 hectares. The deposits are located in the Khmelnytskyi region. The company's main priorities are high-quality, environmentally friendly products and responsible production.

LYST-RUCHKY



Contact person: OLEKSANDR KHOMENKO Director ohomenko@astarta.ua +380 (50) 405-93-00 Produces crops: Soybeans, sunflower, millet, flax, mustard Regions of production: Poltava

Agricultural firm Lyst-Ruchky is part of the agricultural holding

Astarta-Kyiv. The farm is engaged in agricultural production in

the field of crop production. It has a land bank with an area of 1,809 hectares. In 2020, the agricultural company Lyst-Ruchky

received the certificate of the producer of organic products. From

2017 to 2020, the company went through a transition period.

To work according to the new standards, separate equipment

was purchased, including special harrows for mechanical

cultivation of fields from weeds, soil aeration and crust

crushing. Separate warehouses are used to store the harvest.

The company exports organic products.

PAE IM. T. G. SHEVCHENKA

Contact person: DMYTRO BOHUTSKYI Financial director bogutsky.d@asnova.com +380 (95) 281-60-63

① trostynka.com.ua

Produces crops:

Soy, spelt, buckwheat, millet, oats, wheat, mustard, chickpeas, barley **Regions of production:** Kyiv region

PAE IM. T. G. SHEVCHENKA is a socially responsible company with a great understanding of how much influence we have on the environment and society. Therefore, the main concept we adhere to is the organic production, as well as the development of the countryside where our fields are located. The company grows organic fruits, vegetables, grains, legumes, and other crops. Additionally,premium cattle breeds are being raised. The farm area is 2,500 hectares and 25 hectares of organic garden. The vision is a closed cycle of organic production.

Previously, the interprise focused on the organic market of Ukraine, and also for several years they have been exporting products to Germany. But because of the war, the company is forced to start looking for new partners, aiming for long-term cooperation.

TAS AGRO

Contact person: YULIIA ISHCHENKO Head of Sales Department y.ishchenko@tasagro.com +380 (97) 177-99-04 @ tas.ua

TAS**¥**Agro

Produces crops:

Soybeans, corn, wheat, sunflower, rapeseed Regions of production: Kyiv, Vinnytsya, Chernihiv, Kirovohrad, Mykolaiv, Kherson

TAS Agro has been in operation since 2008. It has a land bank of more than 80,000 hectares. The company unites 25,000 rent holders. The business structure is 4 production clusters: Central, Southern, Western, Northern. The interprise has 7 certificated elevator complexes. Annual volume of grown products is more than 400,000 tonnes. The company also has 5 cattle farms, livestock herds of 3,500. The products are exported all over the world. TAS Agro, as a part of TAS Group, conducts its business in accordance with modern international standards, ensuring high levels of profitability of the share capital, facilitating the development of markets in which it is present and responding to the demands and needs of all clients.



RITTER BIO AGRO

Contact person: YURII MYKHAILIUK Commercial Director ritterba@ukr.net +380 (67) 362-66-20

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Produces crops: Soybeans, wheat, corn, rapeseed, oats, barley, raspberries, spelt Regions of production: Rivne

The company **Ritter Bio Agro** was established in March 2013. The farm is located in the village of Goshcha, Goshchan district, Rivne region. The company's main activity is organic plant growing and services in the field of organic products trade. Since the foundation the interprise has been engaged in organic farming. All processes in the farm are certified according to EU-Organic, Naturland and COR. The area of certified leased land is approximately 800 hectares. The deposits are located in the Rivne region. Since 2015, the company began to actively export the products, the volume of exported products is increasing every year. The attention is paid to the quality and environmentaly-friendliness of products and the full satisfaction of consumer needs.

UKRAINIAN AGRARIAN HOLDING



Contact person: **OLEKSANDR ODOSII** Commercial Director o.odosii@ukragroholding.com +380 (66) 424-25-73

Ukragroholding.com

Produces crops: Soybeans, corn **Regions of production:** Lviv, Chernihiv, Zakarpattya

Ukrainian Agrarian Holding cultivate around 70,000 hectares of arable land. Its main focus is the production of corn (up to 420,000 tonnes per year), soybeans (up to 75,000 tonnes per year), and wheat (up to 10,000 tonnes per year). The total silo capacity of Ukrainian Agrarian Holding is 270,000 tonnes. It employs the widely-used technology of storage in silo bags. All silos have strategic locations in key production areas and are connected to the national railway network. The heard of 800 cows produces up to 25 tonnes of extra-quality milk per day. The fleet of 800 grain railcars-hoppers (volume of 116 m³) ensure delivery of grown crops to the ports.



«ZAKHIDNYI BUH» PE



Produces crops:

Lviv, Ternopil

Wheat, barley, rapeseed,

soybean, corn, sunflower

Contact person: SERGIY SIKORSKYY Chief Commercial Officer sergiy.sikorskyy@zahbug.com.ua Regions of production: +380 (50) 591-57-15

⊕ zahbug.com

Private enterprise Zakhidnyi Buh is an agricultural company, the main area of activity of which is the cultivation of grain, industrial and forage crops, their storage, and marketing. The company provides the needs of the food market with plant products at competitive prices by organizing the process of high-tech cultivation of field crops based on the use of advanced domestic and foreign experience and attracting the optimal number of highly qualified personnel.



UKRPROMINVEST AGRO

Contact person: VALENTINA REZNIK Deputy Director of the Commercial Department vp.reznyk@upi-agro.com.ua +380 (50) 332-26-45

⊕ upi-agro.com.ua

Produces crops: Soybeans, sunflower, corn, sugar beet, wheat Regions of production:

Vinnytsya

УКРПРОМІНВЕСТ АГРО

Ukrprominvest-Agro is one of the leading vertically integrated agro-industrial companies of Ukraine. Main areas of activity:

- 1. Cultivation of agricultural crops.
- 2. Sugar production (for 2021, the company produced 263,400 tonnes of sugar).
- 3. Livestock farming (6,400 cattle, 11,500 commercial pigs).
- 4. Flour production (125,700 tonnes of flour was produced in 2021).

The company's land bank is 108,000 hectares.



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DONAU SOJA CERTIFICATION BODIES OPERATING IN UKRAINE

ORGANIC STANDARD





Organic Standard is the only Ukrainian accredited organic certification body approved by the European Union, Switzerland, Great Britain and Canada. The company was accredited by IOAS according to ISO Guide 17065. For more than 15 years the quality of the services has been confirmed by the company's reputation, the trustworthy control is guaranteed and individual service to each client is ensured. The enterprise provides services to more than 500 organic operators within Ukraine. All sectors of organic production and circulation are being certified, the company controls more than 70% of organic operators in Ukraine, as well as a meaningful number of operators in Kazakhstan and Moldova. The company controls more than 2.5 thousand of export consignments every year, has significant and up-to-date experience, set up business processes and fast service. Organic Standard is a member of International Federation of Agricultural Movements — IFOAM Organics International and IFOAM Organics Europe, and a member of EOCC (European Organic Certifiers Council).

CONTROL UNION



Contact: acromiak@controlunion.com +380 (44) 600-59-06 (<u>controlunion.com</u>



Control Union is an international certification body that has been helping to build a better world for over 100 years. From the beginning in agriculture, the company has grown to become a global trusted testing, verification and certification partner, providing a wide range of quality services to clients in over 80 countries. Their profound knowledge and expertise cover all aspects of the supply chain across a wide range of industries, including food, feed, energy, forestry, sustainability, social compliance and textiles.

Through the Control Union's global network of offices and more than 5,000 employees, the company is uniquely positioned to support businesses anywhere in the world, providing detailed information to help partners address testing, verification and certification challenges. Despite the growth of the business over the past century, the values have not changed, as the company is driven by long-term, sustainable and innovative relationships with the partners. Control Union provides an efficient and transparent certification process, promoting sustainability and increasing the competitiveness of companies in the international market.

ACITER INSPECTION GROUP



Contact: info@aciter.com +41 (22) 400-00-44 @ aciter.com



Aciter is an independent inspection and verification company headquartered in Switzerland. It was established in 2001 to provide worldwide inspections services for soft commodities. The company operates a network of dedicated laboratories and offers a complete range of inspection, verification, monitoring, supermission, certification and testing services. More than 5 offices and laboratories which are present in Switzerland and Ukraine.

Company staff — more than 60 professionals, 4 offices, 3 laboratories.

Key locations: Odesa, Yuzhne, Adampol, Mykolaiv and Chornomorsk.

Aciter Ukraine:

- is certified according to ISO 9001;
- has an accreditation as per ISO/IEC 17065;

is an approved exclusive representative of a Certification Body according to Non-GMO and ProTerra standards in Ukraine;
 is an approved Certification Body according to "Donau Soja" and "Europe Soya" standards and ISCC EU and ISCC Plus standards.

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