

## Call for offers

Donau Soja is seeking for

### **Laboratories offering analytical analysis for GMO, multi-pesticides, glyphosate and isotope fingerprint**

**Date of Issue:** 01.02.2022

**Closing Date:** 01.05.2022

#### **1. Background**

##### Donau Soja

Donau Soja is an independent, international, non-profit, multi-stakeholder organisation aiming to effectively meet protein market demand and to provide a baseline for the development of high quality soya cultivation in the Danube region ([www.donausoja.org](http://www.donausoja.org)). The organisation is seated in Vienna, Austria with regional offices in Novi Sad, Kiev and Chisinau.

##### Strategic Partnership Programme

At the beginning of 2017, Donau Soja and Austrian Development Agency (ADA) started the Strategic Partnership Programme in Moldova, Ukraine, Serbia and Bosnia and Herzegovina planned to be implemented until August 2023. The overall objective of the programme is to build sustainable, inclusive and well-functioning value chains (local, regional and international) for non-GM soya and organic soya in Bosnia and Herzegovina, Moldova, Serbia and Ukraine.

The programme proposes measures in nine areas (components: Production and processing, Value chain development, Awareness raising and sensitization, Certification and labelling, Business environment and policy framework, International market development, Knowledge and technology management and transfer, Project development and technical assistance, General administration and programme management) planned to be implemented by Donau Soja through numerous measures and activities. All programme activities are to be implemented according to General Contract Conditions (Allgemeine Vertragsbedingungen), guidelines and requirements described in Guidelines for Visibility, considering DS and standards in international development, with special emphasis of DCED Standard (<http://www.enterprise-development.org/dced-guidance/>).

#### **2. Context and objective of the Assignment**

The general objective of this service request is to receive high-quality, reliable and quick analytical test results for soybean as well as soy products and other raw materials. Due to the highly technical nature of this service, all analytics must be outsourced and cannot be performed inhouse. Only laboratories fulfilling the prerequisite of holding a valid ISO 17025 accreditation are eligible.

The results of these analytical services will support soya producers, processors and exporters in Ukraine to obtain reliable analytical test results for their products, allowing them to have better sales chances in their markets. The samples and results taken during integrity Programme and the subsequent analysis help secure the entire quality assurance system of Donau Soja and Europe Soya standard.

### **3. The work of service provider**

The laboratory shall offer at least one or more of the following analytical tests for soya, soya products (as single components or as component in compound feed) and other food or feed (raw materials or compound products):

- **GMO** PCR analyses, qualitative and quantitative examination for soya beans, soya products (e.g. soya meal), soya in compound products (compound feed or processed food products) or other GMO's (maize, rapeseed, ...)
- **Multi pesticide** analysis (GC-MS/MS, LC-MS/MS ESI+, LC-MS/MS ESI-) with list of analyzed pesticides
- **Glyphosate, Diquate, AMPA, Chlormequat** (if not included in the multi pesticide analysis)
- **Multi-isotope fingerprint** on soya and soya products (e.g. soya meal) ( $\delta^{13}C$ ,  $\delta^{15}N$ ,  $\delta^{34}S$ ,  $\delta^2H$ ,  $\delta^{18}O$ )

### **4. Expected outputs**

The outputs of the analytics must contain an analytical test report in English language according to ISO 17025 including the negative or positive test results of the analyzed product.

### **5. Time schedule and organization**

The first analysis is expected to be required at the beginning of 2022, and after that at irregular intervals and numbers throughout the rest of the year. Duration: Open-ended, subject to organizational requirements, availability of funds and satisfactory performance.. For each sample sent by the Donau Soja Association, the laboratory will receive the sample bag and an order in written form including the analytical services that are to be examined.

### **6. Reporting**

The analytical summary reports and the communication should be addressed to the person and the respective regional office (Vienna, Kiev, Novi Sad or Chisinau) which placed the order for analytical analysis.

The outputs in form of analytical reports will be considered as proof of service provider's work.

### **7. The Requirements**

- The laboratories must be accredited according to DIN EN ISO/IEC 17025 (in its most recent version) for the respective analytical tests being offered. (Please add in your offer.)
- The analysis of the samples must be carried out entirely in the commissioned laboratory; subcontracting may be allowed by Donau Soja Association, if the laboratory applies in written form beforehand with the name of the sub-contracted laboratory, the analytical scope and the relevant accreditation certificate according to DIN EN ISO/IEC 17025. (Please add in your offer.)

- Provision for an availability of pick-up service for samples (Please add in your offer.)
- Provision for an advisory service (e.g. information request on phone) answering questions regarding sampling (Please add in your offer.)
- Timely delivery of service (Please add in your offer.)

### **8. Remuneration**

- Payment for the conducted analytical will be made after receiving each of the full analytical reports in written form.
- Payments will be done based on issued invoices and correspond to this tender offer submitted.  
Invoices have to be sent to the respective regional office (Vienna, Novi Sad, Kiev or Chisinau) that is specified as the invoicing office when the order was placed.

### **9. Selection criteria**

The evaluation will be done based on following criteria:

(Note: Only laboratories fulfilling the prerequisite of holding a valid ISO 17025 accreditation are eligible.)

1. Financial offer (offer selected on the basis of the lowest offer. Discounts (e.g. depending on the number of samples sent) will be taken into account)
2. References (certificate of accreditation)
3. Fulfilment of the formal requirements defined in the ToR (valid for all regional Donau Soja Organisation offices)
4. One service provider will be chosen for one or more analytical tests depending on offer. It is possible that different service providers are chosen for different analyses.

### **10. Documents to be provided**

Tenders are to be sent by email to [arnberger@donausoja.org](mailto:arnberger@donausoja.org) or [quality\\_ua@donausoja.org](mailto:quality_ua@donausoja.org) indicating subject "*Laboratories offering analytical analysis for GMO, multi-pesticides, glyphosate and isotope fingerprint*" by end of April 2022 with the following documents provide in English:

1. Financial offer
2. References (certificate of accreditation)

### **Workforce diversit**

"Donau Soja is committed to achieving diversity within its workforce, and encourages all qualified applicants, irrespective of gender, nationality, disabilities, sexual orientation, culture, religious and ethnic backgrounds to apply. All applications will be treated in the strictest confidence."