

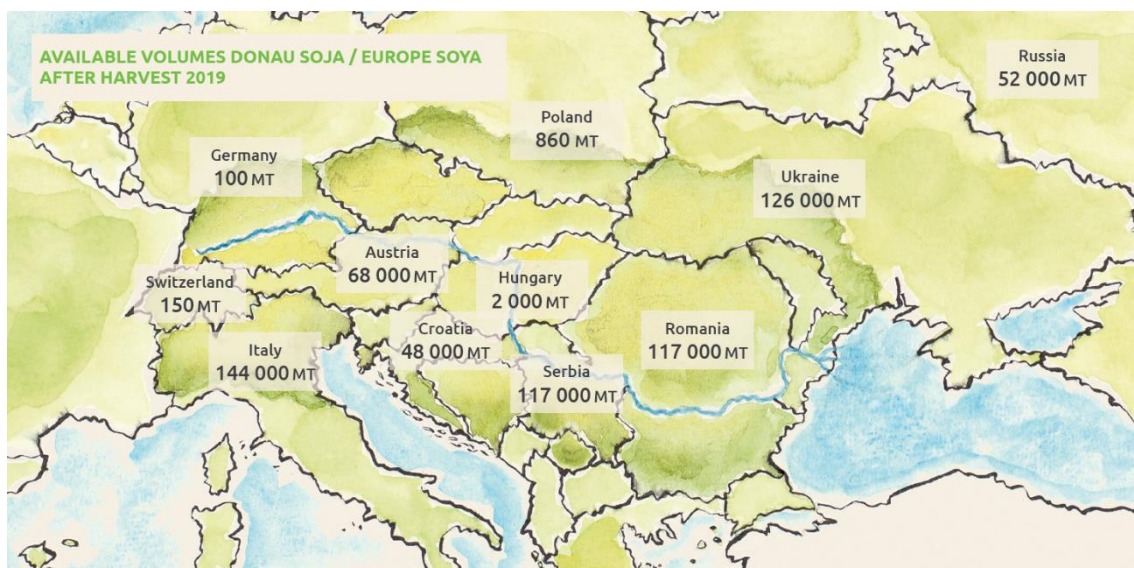
## DONAU SOJA & EUROPE SOYA – THE LEADING NON-GM, SUSTAINABLE SOYA STANDARDS IN EUROPE

In Europe 10 million tons of soya are cultivated, of which about 6 - 7 million tons are non-GM.

After harvest in autumn 2019, around **675 000 tons** of Donau Soja & Europe Soya soybeans from **eleven countries** have been stored at over 100 different primary collectors and soya processors. This makes Donau Soja & Europe Soya the leading sustainable soya standards in Europe.

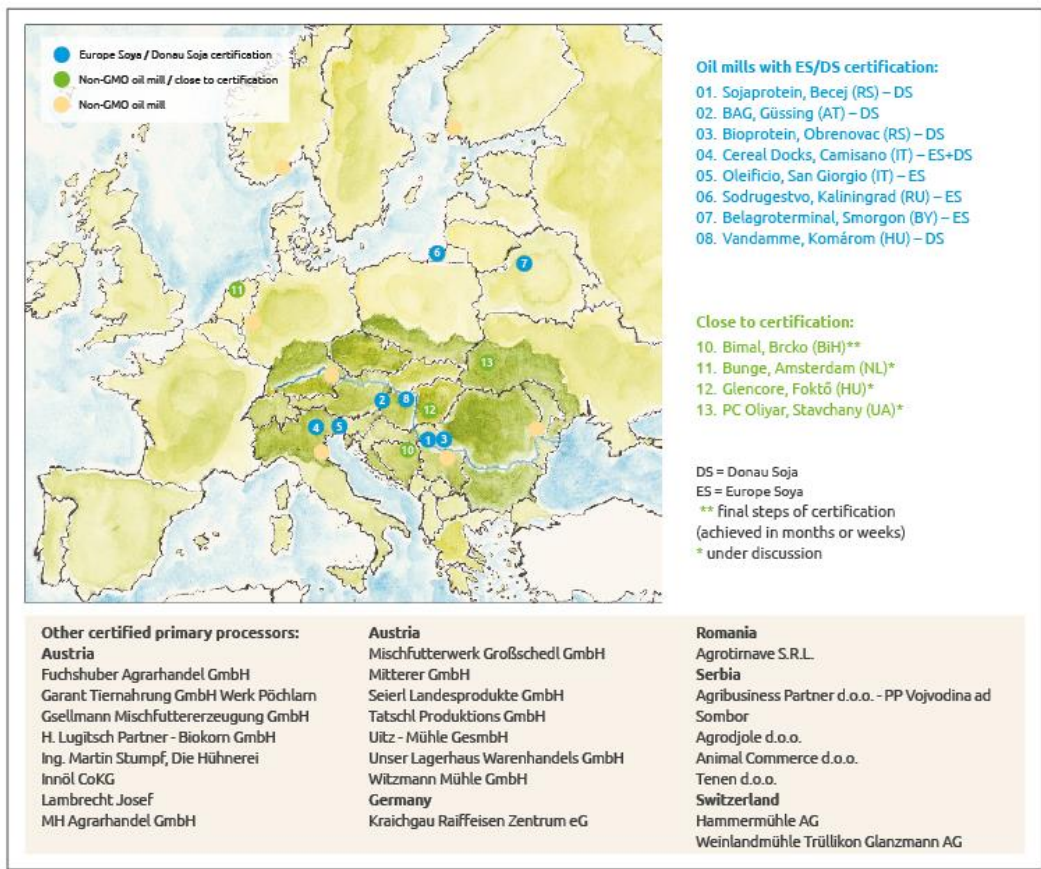
With 144 000 tons, Italy shows the largest stock, followed by Ukraine, Romania, Republic of Serbia and Austria.

Available volumes after harvest 2019	
Country	Tons
Italy	144 000
Ukraine	126 000
Romania	117 000
Serbia	117 000
Austria	68 000
Russia	52 000
Croatia	48 000
Hungary	2 000
Poland	860
Switzerland	150
Germany	100
<b>TOTAL</b>	<b>~ 675 000</b>



Larger quantities of Donau Soja & Europe Soya beans have already been sold to soya processors such as **oil mills** and are available either directly or through **international agricultural traders**.

A large number of **oil mills** and other **primary processors** such as toasters are certified for the production of Donau Soja and Europe Soya products (such as meal, soya protein concentrate, cake, toasted beans, oil and lecithin). They are able to offer high-quality soya products for feed use or directly for human consumption.



## PROTEIN PARTNERSHIPS

In the previous year, around **850,000 tons of soya** were available to the European market through Donau Soja **Protein Partnerships**. For a large part of the quantities offered, buyers were found who purchased these quantities as certified Donau Soja & Europe Soya soybeans. A positive development that is to be further expanded in 2020. Additional quantities are available for Protein Partnerships this season as part of the strategic partnership with the Austrian Development Agency (ADA). More than **half a million tons of soya** could be marketed as Donau Soja & Europe Soya from the 2020 harvest onwards within the framework of the Protein Partnerships – in addition to the already existing partnerships of 81,000 tons supported by REWE Group and LIDL International.

Land	Number of possible Protein Partnerships	Number of farmers involved	Quantity (Tons)
Serbia	12	600	44,500 <sup>1</sup>
Croatia	6	855	34,000 <sup>1</sup>
Moldova	3	16	10,000
Ukraine	5	164	440,000
<b>TOTAL</b>	<b>26</b>	<b>1,635</b>	<b>528,500</b>

<sup>1</sup> in addition to 81,000 tons of existing Protein Partnerships

Status as of 22.06.2020